



1. 地域別売上高 Net sales by geographic area

上段:百万円、下段:増減率

Upper: Millions of yen, Lower: Sales growth

	2016/6 (1Q) 第1四半期	2016/9(2Q) 第2四半期	2016/12(3Q) 第3四半期	2017/3(4Q) 第4四半期	2017/3 (FY) 通期	2017/6 (1Q) 第1四半期	2018/3(FY) 通期予想 Forecast
国内市場 Japan	16,989 +6.4%	18,215 +9.8%	18,491 +8.6%	20,686 +9.6%	74,381 +8.7%	19,516 +14.9%	78,000 +4.9%
欧州市場 Europe	43,270 -2.7%	41,359 -12.1%	40,372 -3.4%	43,991 +8.1%	168,992 -2.9%	48,340 +11.7%	168,000 -0.6%
北米市場 North America	16,026 -8.1%	15,725 -7.6%	19,059 -2.6%	15,338 +11.8%	66,148 -2.4%	16,942 +5.7%	66,000 -0.2%
アジア市場 Asia	9,304 -6.0%	8,500 -20.9%	11,359 -0.1%	10,916 +15.7%	40,079 -3.3%	10,889 +17.0%	41,000 +2.3%
その他 Other regions	15,687 -20.8%	14,980 -17.7%	16,979 -1.1%	17,753 +5.6%	65,399 -9.2%	17,377 +10.8%	65,000 -0.6%
中南米 Central and South America	5,160 -29.2%	5,561 -26.1%	6,301 -4.5%	6,088 +28.6%	23,110 -11.6%	6,464 +25.3%	23,600 +2.1%
オセアニア Oceania	5,966 +1.2%	5,743 -8.4%	6,391 +4.1%	6,993 +10.2%	25,093 +1.8%	7,311 +22.5%	24,600 -2.0%
中近東・アフリカ The Middle East/Africa	4,561 -31.1%	3,676 -16.6%	4,287 -3.1%	4,672 -18.5%	17,196 -18.8%	3,602 -21.0%	16,800 -2.3%
合計 Total	101,276 -5.9%	98,779 -9.9%	106,260 -0.6%	108,684 +9.2%	414,999 -2.0%	113,064 +11.6%	418,000 +0.7%

2. 生産台数 Production

上段:万台、下段:構成比

Upper: 10 thousand of units, Lower: Composition

	2016/6(1Q) 第1四半期	2016/9(2Q) 第2四半期	2016/12(3Q) 第3四半期	2017/3(4Q) 第4四半期	2017/3 (FY) 通期	2017/6(1Q) 第1四半期	2018/3(FY) 通期予想 Forecast
国内 Japan	67 10.6%	67 11.8%	67 9.2%	69 9.6%	270 10.2%	76 9.7%	270 9.9%
欧州 Europe	74 11.6%	69 12.4%	70 9.7%	85 11.8%	298 11.3%	91 11.5%	310 11.3%
北米 North America	32 5.1%	34 6.1%	31 4.2%	35 4.9%	132 5.0%	32 4.0%	125 4.6%
アジア Asia	443 70.0%	376 67.0%	544 74.6%	511 70.9%	1,874 70.9%	563 71.6%	1,930 70.7%
中南米 Central and South America	17 2.7%	15 2.7%	17 2.3%	20 2.8%	69 2.6%	25 3.2%	95 3.5%
海外工場計 Overseas	566 89.4%	494 88.2%	662 90.8%	651 90.4%	2,373 89.8%	711 90.3%	2,460 90.1%
合計 Total	633 100.0%	561 100.0%	729 100.0%	720 100.0%	2,643 100.0%	787 100.0%	2,730 100.0%

連結ベース



3. 現地通貨四半期ベース売上動向 Sales growth in local currency quarterly basis

前年同期比増減率 y/y

	FY16 (15.4-16.3)	FY17 1Q (16.4-6)	FY17 2Q (16.7-9)	FY17 3Q (16.10-12)	FY17 4Q (17.1-3)	FY17 (16.4-17.3)	FY18 1Q (17.4-6)
日 本 Japan	+1.0%	+6.4%	+9.8%	+8.6%	+9.6%	+8.7%	+14.9%
欧 州 Europe	+3.1%	+9.8%	+7.9%	+12.8%	+15.5%	+11.3%	+11.1%
西 欧 Western Europe	+10.2%	+8.7%	+11.2%	+9.9%	+10.4%	+10.0%	+13.3%
東欧・ロシア E. Europe and Russia	-8.2%	+11.7%	+2.5%	+19.6%	+27.9%	+13.9%	+7.5%
北 米 North America	+10.6%	+4.0%	+10.2%	+8.5%	+11.1%	+8.3%	+3.4%
ア ジ ア Asia	+2.0%	+6.6%	-6.7%	+11.5%	+17.1%	+6.9%	+14.2%
中 南 米 Central and South America	+1.7%	-7.2%	-7.5%	+8.0%	+22.5%	+1.9%	+18.4%
オセアニア Oceania	+12.3%	+18.8%	+4.0%	+10.9%	+7.3%	+10.1%	+18.0%
中近東・アフリカ The Middle East/Africa	-4.3%	-23.4%	-1.4%	+8.9%	-15.8%	-10.0%	-22.7%
海 外 合 計 Overseas	+4.3%	+5.2%	+4.7%	+11.1%	+12.5%	+8.2%	+9.1%
合 計 Total	+3.8%	+5.3%	+5.5%	+10.7%	+11.9%	+8.3%	+10.1%