

連結ベース	Consolidated basis
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1. 業績の推移 Results and Forecast

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2019/3	2020/3	2021/3			2022/3
	FY(18.4-19.3)	FY(19.4-20.3)	1H(20.4-9)	2H(20.10-21.3)	FY(20.4-21.3)	FY(21.4-22.3) Forecast
売上収益 Revenue	490,578 +2.8%	492,617 +0.4%	283,156 +16.3%	325,175 +30.6%	608,331 +23.5%	610,000 +0.3%
国内 (Domestic)	92,129 +11.6%	100,697 +9.3%	55,761 +10.4%	57,287 +14.1%	113,048 +12.3%	114,000 +0.8%
海外 (Overseas)	398,449 +0.9%	391,920 -1.6%	227,395 +17.8%	267,888 +34.7%	495,283 +26.4%	496,000 +0.1%
営業利益 Operating Profit	78,305 -2.4%	64,046 -18.2%	38,165 +17.7%	50,299 +59.0%	88,464 +38.1%	83,000 -6.2%
税引前利益 Profit before Income Taxes	79,919 +0.1%	66,008 -17.4%	38,273 +11.0%	48,926 +55.2%	87,199 +32.1%	82,300 -5.6%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	55,750 +1.5%	47,731 -14.4%	27,141 +8.7%	34,877 +53.3%	62,018 +29.9%	59,000 -4.9%
1株当たり利益 EPS	円 Yen 205.37	円 Yen 175.80	円 Yen 99.96	円 Yen 128.45	円 Yen 228.41	円 Yen 217.29
株主資本利益率 (年率換算) ROE	9.9%	8.3%	9.3%	11.1%	10.1%	9.0%

売上計上為替レート Exchange rates

単位: 円 Yen

	2019/3	2020/3	2021/3			2022/3
	FY(18.4-19.3)	FY(19.4-20.3)	1H(20.4-9)	2H(20.10-21.3)	FY(20.4-21.3)	FY(21.4-22.3) Forecast
米ドル USD	110.92	108.70	106.93	105.27	106.10	105
ユーロ EUR	128.44	120.81	121.34	126.18	123.76	125
人民元 RMB	16.54	15.60	15.26	16.10	15.68	16.2

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3				2021/3			
	1Q(19.4-6)	2Q(19.7-9)	3Q(19.10-12)	4Q(20.1-3)	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)
売上収益 Revenue	122,480 -0.1%	121,067 +0.8%	129,714 +4.5%	119,356 -3.5%	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%
国内 (Domestic)	23,883 +11.2%	26,617 +19.8%	24,526 +4.5%	25,671 +2.9%	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%
海外 (Overseas)	98,597 -2.5%	94,450 -3.6%	105,188 +4.5%	93,685 -5.0%	101,667 +3.1%	125,728 +33.1%	130,274 +23.8%	137,614 +46.9%
営業利益 Operating Profit	17,375 -17.4%	15,041 -21.0%	18,490 -7.6%	13,140 -27.9%	15,569 -10.4%	22,596 +50.2%	27,538 +48.9%	22,761 +73.2%
税引前利益 Profit before Income Taxes	18,770 -15.8%	15,705 -21.4%	18,771 -4.6%	12,762 -29.0%	16,469 -12.3%	21,804 +38.8%	27,141 +44.6%	21,785 +70.7%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	14,159 -8.9%	10,820 -23.4%	13,590 +0.9%	9,162 -27.3%	11,521 -18.6%	15,620 +44.4%	19,749 +45.3%	15,128 +65.1%
1株当たり利益 EPS	円 Yen 52.16	円 Yen 39.85	円 Yen 50.05	円 Yen 33.74	円 Yen 42.43	円 Yen 57.53	円 Yen 72.73	円 Yen 55.72

連結ベース	Consolidated basis
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2. 地域別売上収益 Revenue by geographic area

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2019/3	2020/3	2021/3			2022/3
	FY(18.4-19.3)	FY(19.4-20.3)	1H(20.4-9)	2H(20.10-21.3)	FY(20.4-21.3)	FY(21.4-22.3) Forecast
国内市場 Japan	92,129 +11.6%	100,697 +9.3%	55,761 +10.4%	57,287 +14.1%	113,048 +12.3%	114,000 +0.8%
欧州市場 Europe	213,238 +5.5%	216,230 +1.4%	130,899 +21.7%	151,826 +39.7%	282,725 +30.8%	283,000 +0.1%
北米市場 North America	72,508 -1.8%	72,304 -0.3%	41,613 +21.1%	49,332 +30.0%	90,945 +25.8%	85,000 -6.5%
アジア市場 Asia	40,909 -7.2%	38,998 -4.7%	18,774 -4.4%	20,557 +6.2%	39,331 +0.9%	44,500 +13.1%
中南米市場 Central and South America	27,801 -0.4%	26,000 -6.5%	12,605 -2.0%	16,798 +27.9%	29,403 +13.1%	29,500 +0.3%
オセアニア市場 Oceania	30,222 -3.4%	28,421 -6.0%	19,161 +34.0%	22,143 +56.8%	41,304 +45.3%	40,000 -3.2%
中近東・アフリカ市場 The Middle East/Africa	13,771 -11.1%	9,967 -27.6%	4,343 +0.2%	7,232 +28.4%	11,575 +16.1%	14,000 +21.0%
合計 Total	490,578 +2.8%	492,617 +0.4%	283,156 +16.3%	325,175 +30.6%	608,331 +23.5%	610,000 +0.3%

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3				2021/3			
	1Q(19.4-6)	2Q(19.7-9)	3Q(19.10-12)	4Q(20.1-3)	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)
国内市場 Japan	23,883 +11.2%	26,617 +19.8%	24,526 +4.5%	25,671 +2.9%	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%
欧州市場 Europe	55,768 +1.1%	51,770 +3.0%	55,530 +5.4%	53,162 -3.5%	58,168 +4.3%	72,731 +40.5%	73,895 +33.1%	77,931 +46.6%
北米市場 North America	17,388 +1.3%	16,975 -11.3%	21,540 +4.0%	16,401 +5.9%	19,855 +14.2%	21,758 +28.2%	24,611 +14.3%	24,721 +50.7%
アジア市場 Asia	9,761 -4.0%	9,887 -3.8%	10,753 +8.7%	8,597 -18.7%	8,997 -7.8%	9,777 -1.1%	10,353 -3.7%	10,204 +18.7%
中南米市場 Central and South America	6,133 -8.5%	6,735 -6.5%	7,161 -2.5%	5,971 -8.9%	4,152 -32.3%	8,453 +25.5%	8,427 +17.7%	8,371 +40.2%
オセアニア市場 Oceania	7,298 -7.9%	6,999 -6.4%	7,398 -1.0%	6,726 -8.5%	8,653 +18.6%	10,508 +50.1%	9,940 +34.4%	12,203 +81.4%
中近東・アフリカ市場 The Middle East/Africa	2,249 -44.3%	2,084 -41.1%	2,806 +7.8%	2,828 -21.2%	1,842 -18.1%	2,501 +20.0%	3,048 +8.6%	4,184 +47.9%
合計 Total	122,480 -0.1%	121,067 +0.8%	129,714 +4.5%	119,356 -3.5%	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%

連結ベース	Consolidated basis
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3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

	2019/3	2020/3	2021/3				FY(20.4-21.3)
	FY(18.4-19.3)	FY(19.4-20.3)	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)	
国内市場 Japan	+11.6%	+9.3%	+6.1%	+14.3%	+13.2%	+15.0%	+12.3%
欧州市場 Europe	+7.8%	+7.2%	+10.4%	+39.0%	+33.5%	+41.2%	+30.8%
西欧市場 Western Europe	+6.2%	+4.3%	+7.0%	+42.5%	+29.7%	+45.0%	+31.0%
東欧・ロシア市場 E. Europe and Russia	+10.6%	+12.4%	+15.5%	+33.4%	+40.5%	+34.6%	+30.5%
北米市場 North America	-1.6%	+1.9%	+17.0%	+29.7%	+18.5%	+53.7%	+28.8%
アジア市場 Asia	-6.2%	-2.8%	-5.4%	-0.3%	-1.9%	+19.8%	+2.4%
中南米市場 Central and South America	+12.9%	+3.5%	-11.1%	+58.9%	+44.4%	+61.0%	+38.9%
オセアニア市場 Oceania	+2.2%	+2.4%	+29.1%	+47.0%	+30.7%	+62.1%	+41.7%
中近東・アフリカ市場 The Middle East/Africa	-10.8%	-25.9%	-15.5%	+21.0%	+11.2%	+50.1%	+18.3%
海外合計 Overseas	+3.6%	+3.4%	+9.4%	+34.8%	+26.8%	+44.5%	+28.6%
合計 Total	+5.0%	+4.5%	+8.8%	+30.3%	+24.2%	+38.1%	+25.3%

4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&D and Employees

単位: 百万円 Millions of yen

	2019/3	2020/3	2021/3			2022/3
	FY(18.4-19.3)	FY(19.4-20.3)	1H(20.4-9)	2H(20.10-21.3)	FY(20.4-21.3)	FY(21.4-22.3) Forecast
設備投資額 Capex	23,867	44,409	23,434	26,421	49,855	75,000
減価償却費 Depreciation	11,271	12,058	6,436	7,445	13,881	16,200
研究開発費 R&D	11,258	11,601	6,306	6,477	12,783	14,500
従業員数 Employees	16,424	17,090	17,885	-	18,624	-

連結ベース	Consolidated basis
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5. 生産台数 Production

上段:万台、下段:構成比
Upper: 10 thousand of units, Lower: Composition

	2019/3	2020/3	2021/3			2022/3
	FY(18.4-19.3)	FY(19.4-20.3)	1H(20.4-9)	2H(20.10-21.3)	FY(20.4-21.3)	FY(21.4-22.3) Forecast
国 内 Japan	290 9.5%	308 10.7%	135 7.8%	169 7.6%	304 7.7%	310 7.0%
欧 州 Europe	512 16.8%	577 20.1%	368 21.3%	538 24.1%	906 22.9%	1,050 23.9%
北 米 North America	134 4.4%	102 3.6%	46 2.7%	73 3.3%	119 3.0%	110 2.5%
ア ジ ア Asia	2,013 65.8%	1,778 61.9%	1,124 65.2%	1,364 61.0%	2,488 62.8%	2,760 62.7%
中 南 米 Central and South America	109 3.5%	107 3.7%	52 3.0%	90 4.0%	142 3.6%	170 3.9%
海 外 工 場 計 Overseas	2,768 90.5%	2,564 89.3%	1,590 92.2%	2,065 92.4%	3,655 92.3%	4,090 93.0%
合 計 Total	3,058 100.0%	2,872 100.0%	1,725 100.0%	2,234 100.0%	3,959 100.0%	4,400 100.0%

四半期 Quarterly

上段:万台、下段:構成比
Upper: 10 thousand of units, Lower: Composition

	2020/3				2021/3			
	1Q(19.4-6)	2Q(19.7-9)	3Q(19.10-12)	4Q(20.1-3)	1Q(20.4-6)	2Q(20.7-9)	3Q(20.10-12)	4Q(21.1-3)
国 内 Japan	87 11.2%	77 9.7%	79 10.6%	65 11.7%	70 9.0%	65 6.9%	75 7.1%	94 8.0%
欧 州 Europe	142 18.3%	144 18.2%	138 18.6%	153 27.3%	146 18.7%	222 23.5%	244 23.0%	294 25.0%
北 米 North America	26 3.3%	25 3.2%	24 3.2%	27 4.8%	21 2.7%	25 2.7%	29 2.7%	44 3.8%
ア ジ ア Asia	495 63.8%	519 65.4%	476 64.0%	288 51.5%	524 66.9%	600 63.7%	669 63.2%	695 59.2%
中 南 米 Central and South America	26 3.4%	28 3.5%	27 3.6%	26 4.7%	22 2.7%	30 3.2%	42 4.0%	48 4.0%
海 外 工 場 計 Overseas	689 88.8%	716 90.3%	665 89.4%	494 88.3%	713 91.0%	877 93.1%	984 92.9%	1,081 92.0%
合 計 Total	776 100.0%	793 100.0%	744 100.0%	559 100.0%	783 100.0%	942 100.0%	1,059 100.0%	1,175 100.0%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.