



連結ベース	Consolidated basis
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1. 業績の推移 Results and Forecast

上段:百万円、下段:前年同期比増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3	2022/3			2023/3	
	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	1H (22.4-9)	FY (22.4-23.3) Forecast
売上収益 Revenue	608,331 +23.5%	364,230 +28.6%	375,030 +15.3%	739,260 +21.5%	391,318 +7.4%	740,000 +0.1%
国内 (Domestic)	113,048 +12.3%	60,611 +8.7%	57,439 +0.3%	118,050 +4.4%	61,823 +2.0%	120,000 +1.7%
海外 (Overseas)	495,283 +26.4%	303,619 +33.5%	317,591 +18.6%	621,210 +25.4%	329,495 +8.5%	620,000 -0.2%
営業利益 Operating Profit	88,464 +38.1%	52,160 +36.7%	39,568 -21.3%	91,728 +3.7%	21,919 -58.0%	40,000 -56.4%
税引前利益 Profit before Income Taxes	87,199 +32.1%	52,600 +37.4%	39,883 -18.5%	92,483 +6.1%	18,237 -65.3%	34,000 -63.2%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	62,018 +29.9%	37,820 +39.3%	26,950 -22.7%	64,770 +4.4%	11,078 -70.7%	22,000 -66.0%
1株当たり利益 EPS	円 Yen 228.41	円 Yen 139.29	円 Yen 99.25	円 Yen 238.54	円 Yen 40.80	円 Yen 81.02
親会社所有者帰属 持分利益率 (年率換算) ROE	10.1%	11.3%	7.5%	9.2%	2.9%	2.9%

売上計上為替レート Exchange rates

単位:円 Yen

	2021/3	2022/3			2023/3	
	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	1H (22.4-9)	FY (22.4-23.3) Forecast
米ドル USD	106.10	109.81	114.97	112.39	134.03	137
ユーロ EUR	123.76	130.88	130.22	130.55	138.76	137
人民元 RMB	15.68	16.99	18.03	17.51	19.89	20.0

四半期 Quarterly

上段:百万円、下段:前年同期比増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3		2022/3				2023/3	
	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)
売上収益 Revenue	158,028 +21.8%	167,147 +40.0%	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	192,429 +15.1%	195,348 +5.4%	195,970 +9.5%
国内 (Domestic)	27,754 +13.2%	29,533 +15.0%	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	29,250 -1.0%	31,414 +4.5%	30,409 -0.5%
海外 (Overseas)	130,274 +23.8%	137,614 +46.9%	155,244 +52.7%	148,375 +18.0%	154,412 +18.5%	163,179 +18.6%	163,934 +5.6%	165,561 +11.6%
営業利益 Operating Profit	27,538 +48.9%	22,761 +73.2%	28,382 +82.3%	23,778 +5.2%	21,073 -23.5%	18,495 -18.7%	15,228 -46.3%	6,691 -71.9%
税引前利益 Profit before Income Taxes	27,141 +44.6%	21,785 +70.7%	29,865 +81.3%	22,735 +4.3%	19,876 -26.8%	20,007 -8.2%	15,719 -47.4%	2,518 -88.9%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	19,749 +45.3%	15,128 +65.1%	21,612 +87.6%	16,208 +3.8%	13,535 -31.5%	13,415 -11.3%	10,563 -51.1%	515 -96.8%
1株当たり利益 EPS	円 Yen 72.73	円 Yen 55.72	円 Yen 79.59	円 Yen 59.70	円 Yen 49.84	円 Yen 49.41	円 Yen 38.90	円 Yen 1.90



連結ベース	Consolidated basis
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2. 地域別売上収益 Revenue by geographic area

上段: 百万円、下段: 前年同期比増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3	2022/3		2023/3		
	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	1H (22.4-9)	FY (22.4-23.3) Forecast
国内市場 Japan	113,048 +12.3%	60,611 +8.7%	57,439 +0.3%	118,050 +4.4%	61,823 +2.0%	120,000 +1.7%
欧州市場 Europe	282,725 +30.8%	177,829 +35.9%	174,641 +15.0%	352,470 +24.7%	177,380 -0.3%	324,000 -8.1%
北米市場 North America	90,945 +25.8%	52,259 +25.6%	59,989 +21.6%	112,248 +23.4%	62,680 +19.9%	129,000 +14.9%
アジア市場 Asia	39,331 +0.9%	22,430 +19.5%	26,766 +30.2%	49,196 +25.1%	29,042 +29.5%	55,000 +11.8%
中南米市場 Central and South America	29,403 +13.1%	21,205 +68.2%	20,560 +22.4%	41,765 +42.0%	24,394 +15.0%	44,000 +5.4%
オセアニア市場 Oceania	41,304 +45.3%	23,265 +21.4%	28,314 +27.9%	51,579 +24.9%	29,136 +25.2%	54,000 +4.7%
中近東・アフリカ市場 The Middle East/Africa	11,575 +16.1%	6,631 +52.7%	7,321 +1.2%	13,952 +20.5%	6,863 +3.5%	14,000 +0.3%
合計 Total	608,331 +23.5%	364,230 +28.6%	375,030 +15.3%	739,260 +21.5%	391,318 +7.4%	740,000 +0.1%

四半期 Quarterly

上段: 百万円、下段: 前年同期比増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3		2022/3				2023/3	
	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)
国内市場 Japan	27,754 +13.2%	29,533 +15.0%	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	29,250 -1.0%	31,414 +4.5%	30,409 -0.5%
欧州市場 Europe	73,895 +33.1%	77,931 +46.6%	91,397 +57.1%	86,432 +18.8%	83,725 +13.3%	90,916 +16.7%	94,204 +3.1%	83,176 -3.8%
北米市場 North America	24,611 +14.3%	24,721 +50.7%	28,618 +44.1%	23,641 +8.7%	28,355 +15.2%	31,634 +28.0%	27,850 -2.7%	34,830 +47.3%
アジア市場 Asia	10,353 -3.7%	10,204 +18.7%	10,225 +13.6%	12,205 +24.8%	13,458 +30.0%	13,308 +30.4%	11,592 +13.4%	17,450 +43.0%
中南米市場 Central and South America	8,427 +17.7%	8,371 +40.2%	9,680 +133.1%	11,525 +36.3%	10,310 +22.3%	10,250 +22.4%	11,977 +23.7%	12,417 +7.7%
オセアニア市場 Oceania	9,940 +34.4%	12,203 +81.4%	12,056 +39.3%	11,209 +6.7%	15,052 +51.4%	13,262 +8.7%	14,970 +24.2%	14,166 +26.4%
中近東・アフリカ市場 The Middle East/Africa	3,048 +8.6%	4,184 +47.9%	3,268 +77.4%	3,363 +34.5%	3,512 +15.2%	3,809 -9.0%	3,341 +2.2%	3,522 +4.7%
合計 Total	158,028 +21.8%	167,147 +40.0%	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	192,429 +15.1%	195,348 +5.4%	195,970 +9.5%

連結ベース Consolidated basis



3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2021/3	2022/3				2023/3		
	FY (20.4-21.3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)	1H (22.4-9)
国内市場 Japan	+12.3%	+18.7%	+0.4%	+1.6%	-1.0%	+4.5%	-0.5%	+2.0%
欧州市場 Europe	+30.8%	+42.4%	+13.0%	+6.9%	+14.0%	-3.8%	-14.3%	-8.9%
西欧市場 Western Europe	+31.0%	+38.3%	+9.5%	+2.7%	+8.3%	-6.0%	-22.1%	-14.1%
東欧市場 Eastern Europe	+30.5%	+48.2%	+19.2%	+14.4%	+25.7%	-0.8%	-1.4%	-1.1%
北米市場 North America	+28.8%	+39.6%	+4.1%	+5.6%	+17.3%	-17.5%	+18.2%	-1.3%
アジア市場 Asia	+2.4%	+8.1%	+19.5%	+20.8%	+21.4%	-0.5%	+20.1%	+10.7%
中南米市場 Central and South America	+38.9%	+120.6%	+29.9%	+18.4%	+13.2%	+4.9%	-10.5%	-3.4%
オセアニア市場 Oceania	+41.7%	+17.2%	-0.3%	+38.6%	+5.4%	+13.3%	+8.9%	+11.2%
中近東・アフリカ市場 The Middle East/Africa	+18.3%	+70.0%	+30.2%	+7.9%	-15.2%	-9.3%	-14.0%	-11.7%
海外合計 Overseas	+28.6%	+40.4%	+12.3%	+10.9%	+13.5%	-4.3%	-4.2%	-4.3%
合計 Total	+25.3%	+36.0%	+10.0%	+9.3%	+10.9%	-2.9%	-3.6%	-3.2%

4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&D and Employees

単位: 百万円 Millions of yen

	2021/3	2022/3			2023/3	
	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	1H (22.4-9)	FY (22.4-23.3) Forecast
設備投資額 Capex	49,855	28,158	31,779	59,937	22,996	40,000
減価償却費 Depreciation	13,881	8,127	9,512	17,639	9,900	20,000
研究開発費 R&D	12,783	6,905	7,240	14,145	7,515	15,000
従業員数 Employees	18,624	19,592	-	20,233	19,794	-

連結ベース	Consolidated basis
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5. 生産台数 Production

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2021/3	2022/3			2023/3	
	FY (20.4-21.3)	1H (21.4-9)	2H (21.10-22.3)	FY (21.4-22.3)	1H (22.4-9)	FY (22.4-23.3) Forecast
国内 Japan	304 7.7%	191 7.5%	160 6.5%	351 7.0%	119 7.6%	210 8.2%
欧州 Europe	906 22.9%	590 23.2%	586 23.8%	1,176 23.5%	331 21.2%	500 19.6%
北米 North America	119 3.0%	79 3.1%	64 2.6%	143 2.9%	46 3.0%	75 3.0%
アジア Asia	2,488 62.8%	1,578 62.0%	1,570 63.8%	3,148 62.9%	1,011 64.8%	1,665 65.3%
中南米 Central and South America	142 3.6%	107 4.2%	80 3.3%	187 3.7%	53 3.4%	100 3.9%
海外工場計 Overseas	3,655 92.3%	2,354 92.5%	2,300 93.5%	4,654 93.0%	1,441 92.4%	2,340 91.8%
合計 Total	3,959 100.0%	2,545 100.0%	2,460 100.0%	5,005 100.0%	1,560 100.0%	2,550 100.0%

四半期 Quarterly

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2021/3		2022/3				2023/3	
	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)
国内 Japan	75 7.1%	94 8.0%	102 8.0%	89 7.0%	82 6.5%	78 6.5%	57 9.2%	62 6.6%
欧州 Europe	244 23.0%	294 25.0%	300 23.3%	290 23.0%	269 21.1%	317 26.7%	175 28.0%	156 16.7%
北米 North America	29 2.7%	44 3.8%	41 3.2%	38 3.0%	32 2.6%	32 2.7%	24 3.9%	22 2.3%
アジア Asia	669 63.2%	695 59.2%	790 61.5%	788 62.6%	852 66.8%	718 60.6%	344 55.0%	667 71.3%
中南米 Central and South America	42 4.0%	48 4.0%	52 4.0%	55 4.4%	39 3.0%	41 3.5%	24 3.9%	29 3.1%
海外工場計 Overseas	984 92.9%	1,081 92.0%	1,183 92.0%	1,171 93.0%	1,192 93.5%	1,108 93.5%	567 90.8%	874 93.4%
合計 Total	1,059 100.0%	1,175 100.0%	1,285 100.0%	1,260 100.0%	1,274 100.0%	1,186 100.0%	624 100.0%	936 100.0%

(注)上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.