



連結ベース	Consolidated basis
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1. 業績の推移 Results and Forecast

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3	2021/3			2022/3	
	FY (19.4-20.3)	1H (20.4-9)	2H (20.10-21.3)	FY (20.4-21.3)	1H (21.4-9)	FY (21.4-22.3) Forecast
売上収益 Revenue	492,617 +0.4%	283,156 +16.3%	325,175 +30.6%	608,331 +23.5%	364,230 +28.6%	690,000 +13.4%
国内 (Domestic)	100,697 +9.3%	55,761 +10.4%	57,287 +14.1%	113,048 +12.3%	60,611 +8.7%	117,000 +3.5%
海外 (Overseas)	391,920 -1.6%	227,395 +17.8%	267,888 +34.7%	495,283 +26.4%	303,619 +33.5%	573,000 +15.7%
営業利益 Operating Profit	64,046 -18.2%	38,165 +17.7%	50,299 +59.0%	88,464 +38.1%	52,160 +36.7%	90,000 +1.7%
税引前利益 Profit before Income Taxes	66,008 -17.4%	38,273 +11.0%	48,926 +55.2%	87,199 +32.1%	52,600 +37.4%	90,000 +3.2%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	47,731 -14.4%	27,141 +8.7%	34,877 +53.3%	62,018 +29.9%	37,820 +39.3%	65,000 +4.8%
1株当たり利益 EPS	円 Yen 175.80	円 Yen 99.96	円 Yen 128.45	円 Yen 228.41	円 Yen 139.29	円 Yen 239.38
株主資本利益率 (年率換算) ROE	8.3%	9.3%	11.1%	10.1%	11.3%	9.7%

売上計上為替レート Exchange rates

単位: 円 Yen

	2020/3	2021/3			2022/3	
	FY (19.4-20.3)	1H (20.4-9)	2H (20.10-21.3)	FY (20.4-21.3)	1H (21.4-9)	FY (21.4-22.3) Forecast
米ドル USD	108.70	106.93	105.27	106.10	109.81	110
ユーロ EUR	120.81	121.34	126.18	123.76	130.88	130
人民元 RMB	15.60	15.26	16.10	15.68	16.99	17.1

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3		2021/3				2022/3	
	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)
売上収益 Revenue	129,714 +4.5%	119,356 -3.5%	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%	185,297 +45.9%	178,933 +14.6%
国内 (Domestic)	24,526 +4.5%	25,671 +2.9%	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%	30,053 +18.7%	30,558 +0.4%
海外 (Overseas)	105,188 +4.5%	93,685 -5.0%	101,667 +3.1%	125,728 +33.1%	130,274 +23.8%	137,614 +46.9%	155,244 +52.7%	148,375 +18.0%
営業利益 Operating Profit	18,490 -7.6%	13,140 -27.9%	15,569 -10.4%	22,596 +50.2%	27,538 +48.9%	22,761 +73.2%	28,382 +82.3%	23,778 +5.2%
税引前利益 Profit before Income Taxes	18,771 -4.6%	12,762 -29.0%	16,469 -12.3%	21,804 +38.8%	27,141 +44.6%	21,785 +70.7%	29,865 +81.3%	22,735 +4.3%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	13,590 +0.9%	9,162 -27.3%	11,521 -18.6%	15,620 +44.4%	19,749 +45.3%	15,128 +65.1%	21,612 +87.6%	16,208 +3.8%
1株当たり利益 EPS	円 Yen 50.05	円 Yen 33.74	円 Yen 42.43	円 Yen 57.53	円 Yen 72.73	円 Yen 55.72	円 Yen 79.59	円 Yen 59.70



連結ベース	Consolidated basis
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2. 地域別売上収益 Revenue by geographic area

上段：百万円、下段：増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3	2021/3			2022/3	
	FY (19.4-20.3)	1H (20.4-9)	2H (20.10-21.3)	FY (20.4-21.3)	1H (21.4-9)	FY (21.4-22.3) Forecast
国内市場 Japan	100,697 +9.3%	55,761 +10.4%	57,287 +14.1%	113,048 +12.3%	60,611 +8.7%	117,000 +3.5%
欧州市場 Europe	216,230 +1.4%	130,899 +21.7%	151,826 +39.7%	282,725 +30.8%	177,829 +35.9%	331,000 +17.1%
北米市場 North America	72,304 -0.3%	41,613 +21.1%	49,332 +30.0%	90,945 +25.8%	52,259 +25.6%	100,000 +10.0%
アジア市場 Asia	38,998 -4.7%	18,774 -4.4%	20,557 +6.2%	39,331 +0.9%	22,430 +19.5%	45,500 +15.7%
中南米市場 Central and South America	26,000 -6.5%	12,605 -2.0%	16,798 +27.9%	29,403 +13.1%	21,205 +68.2%	38,000 +29.2%
オセアニア市場 Oceania	28,421 -6.0%	19,161 +34.0%	22,143 +56.8%	41,304 +45.3%	23,265 +21.4%	44,000 +6.5%
中近東・アフリカ市場 The Middle East/Africa	9,967 -27.6%	4,343 +0.2%	7,232 +28.4%	11,575 +16.1%	6,631 +52.7%	14,500 +25.3%
合計 Total	492,617 +0.4%	283,156 +16.3%	325,175 +30.6%	608,331 +23.5%	364,230 +28.6%	690,000 +13.4%

四半期 Quarterly

上段：百万円、下段：増減率
Upper: Millions of yen, Lower: Y/Y

	2020/3		2021/3				2022/3	
	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)
国内市場 Japan	24,526 +4.5%	25,671 +2.9%	25,329 +6.1%	30,432 +14.3%	27,754 +13.2%	29,533 +15.0%	30,053 +18.7%	30,558 +0.4%
欧州市場 Europe	55,530 +5.4%	53,162 -3.5%	58,168 +4.3%	72,731 +40.5%	73,895 +33.1%	77,931 +46.6%	91,397 +57.1%	86,432 +18.8%
北米市場 North America	21,540 +4.0%	16,401 +5.9%	19,855 +14.2%	21,758 +28.2%	24,611 +14.3%	24,721 +50.7%	28,618 +44.1%	23,641 +8.7%
アジア市場 Asia	10,753 +8.7%	8,597 -18.7%	8,997 -7.8%	9,777 -1.1%	10,353 -3.7%	10,204 +18.7%	10,225 +13.6%	12,205 +24.8%
中南米市場 Central and South America	7,161 -2.5%	5,971 -8.9%	4,152 -32.3%	8,453 +25.5%	8,427 +17.7%	8,371 +40.2%	9,680 +133.1%	11,525 +36.3%
オセアニア市場 Oceania	7,398 -1.0%	6,726 -8.5%	8,653 +18.6%	10,508 +50.1%	9,940 +34.4%	12,203 +81.4%	12,056 +39.3%	11,209 +6.7%
中近東・アフリカ市場 The Middle East/Africa	2,806 +7.8%	2,828 -21.2%	1,842 -18.1%	2,501 +20.0%	3,048 +8.6%	4,184 +47.9%	3,268 +77.4%	3,363 +34.5%
合計 Total	129,714 +4.5%	119,356 -3.5%	126,996 +3.7%	156,160 +29.0%	158,028 +21.8%	167,147 +40.0%	185,297 +45.9%	178,933 +14.6%

連結ベース Consolidated basis



3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2020/3	2021/3				2022/3		
	FY (19.4-20.3)	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)	1H (21.4-9)
国内市場 Japan	+9.3%	+6.1%	+14.3%	+13.2%	+15.0%	+18.7%	+0.4%	+8.7%
欧州市場 Europe	+7.2%	+10.4%	+39.0%	+33.5%	+41.2%	+42.4%	+13.0%	+26.1%
西欧市場 Western Europe	+4.3%	+7.0%	+42.5%	+29.7%	+45.0%	+38.3%	+9.5%	+21.7%
東欧・ロシア市場 E. Europe and Russia	+12.4%	+15.5%	+33.4%	+40.5%	+34.6%	+48.2%	+19.2%	+33.1%
北米市場 North America	+1.9%	+17.0%	+29.7%	+18.5%	+53.7%	+39.6%	+4.1%	+21.0%
アジア市場 Asia	-2.8%	-5.4%	-0.3%	-1.9%	+19.8%	+8.1%	+19.5%	+14.0%
中南米市場 Central and South America	+3.5%	-11.1%	+58.9%	+44.4%	+61.0%	+120.6%	+29.9%	+59.8%
オセアニア市場 Oceania	+2.4%	+29.1%	+47.0%	+30.7%	+62.1%	+17.2%	-0.3%	+7.6%
中近東・アフリカ市場 The Middle East/Africa	-25.9%	-15.5%	+21.0%	+11.2%	+50.1%	+70.0%	+30.2%	+47.1%
海外合計 Overseas	+3.4%	+9.4%	+34.8%	+26.8%	+44.5%	+40.4%	+12.3%	+24.9%
合計 Total	+4.5%	+8.8%	+30.3%	+24.2%	+38.1%	+36.0%	+10.0%	+21.7%

4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&D and Employees

単位: 百万円 Millions of yen

	2020/3	2021/3			2022/3	
	FY (19.4-20.3)	1H (20.4-9)	2H (20.10-21.3)	FY (20.4-21.3)	1H (21.4-9)	FY (21.4-22.3) Forecast
設備投資額 Capex	44,409	23,434	26,421	49,855	28,158	75,000
減価償却費 Depreciation	12,058	6,436	7,445	13,881	8,127	16,200
研究開発費 R&D	11,601	6,306	6,477	12,783	6,905	14,500
従業員数 Employees	17,090	17,885	-	18,624	19,592	-

連結ベース	Consolidated basis
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5. 生産台数 Production

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2020/3	2021/3			2022/3	
	FY (19.4-20.3)	1H (20.4-9)	2H (20.10-21.3)	FY (20.4-21.3)	1H (21.4-9)	FY (21.4-22.3) Forecast
国内 Japan	308 10.7%	135 7.8%	169 7.6%	304 7.7%	191 7.5%	370 7.6%
欧州 Europe	577 20.1%	368 21.3%	538 24.1%	906 22.9%	590 23.2%	1,180 24.1%
北米 North America	102 3.6%	46 2.7%	73 3.3%	119 3.0%	79 3.1%	145 2.9%
アジア Asia	1,778 61.9%	1,124 65.2%	1,364 61.0%	2,488 62.8%	1,578 62.0%	3,010 61.4%
中南米 Central and South America	107 3.7%	52 3.0%	90 4.0%	142 3.6%	107 4.2%	195 4.0%
海外工場計 Overseas	2,564 89.3%	1,590 92.2%	2,065 92.4%	3,655 92.3%	2,354 92.5%	4,530 92.4%
合計 Total	2,872 100.0%	1,725 100.0%	2,234 100.0%	3,959 100.0%	2,545 100.0%	4,900 100.0%

四半期 Quarterly

上段：万台、下段：構成比

Upper: 10 thousand of units, Lower: Composition

	2020/3		2021/3				2022/3	
	3Q (19.10-12)	4Q (20.1-3)	1Q (20.4-6)	2Q (20.7-9)	3Q (20.10-12)	4Q (21.1-3)	1Q (21.4-6)	2Q (21.7-9)
国内 Japan	79 10.6%	65 11.7%	70 9.0%	65 6.9%	75 7.1%	94 8.0%	102 8.0%	89 7.0%
欧州 Europe	138 18.6%	153 27.3%	146 18.7%	222 23.5%	244 23.0%	294 25.0%	300 23.3%	290 23.0%
北米 North America	24 3.2%	27 4.8%	21 2.7%	25 2.7%	29 2.7%	44 3.8%	41 3.2%	38 3.0%
アジア Asia	476 64.0%	288 51.5%	524 66.9%	600 63.7%	669 63.2%	695 59.2%	790 61.5%	788 62.6%
中南米 Central and South America	27 3.6%	26 4.7%	22 2.7%	30 3.2%	42 4.0%	48 4.0%	52 4.0%	55 4.4%
海外工場計 Overseas	665 89.4%	494 88.3%	713 91.0%	877 93.1%	984 92.9%	1,081 92.0%	1,183 92.0%	1,171 93.0%
合計 Total	744 100.0%	559 100.0%	783 100.0%	942 100.0%	1,059 100.0%	1,175 100.0%	1,285 100.0%	1,260 100.0%

(注)上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.