

連結ベース	Consolidated basis
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1. 業績の推移 Results and Forecast

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3	2022/3	2023/3			2024/3
	FY (20.4-21.3)	FY (21.4-22.3)	1H (22.4-9)	2H (22.10-23.3)	FY (22.4-23.3)	FY (23.4-24.3) Forecast
売上収益 Revenue	608,331 +23.5%	739,260 +21.5%	391,318 +7.4%	373,384 -0.4%	764,702 +3.4%	680,000 -11.1%
国内 (Domestic)	113,048 +12.3%	118,050 +4.4%	61,823 +2.0%	61,155 +6.5%	122,978 +4.2%	122,000 -0.8%
海外 (Overseas)	495,283 +26.4%	621,210 +25.4%	329,495 +8.5%	312,229 -1.7%	641,724 +3.3%	558,000 -13.0%
営業利益 Operating Profit	88,464 +38.1%	91,728 +3.7%	21,919 -58.0%	6,327 -84.0%	28,246 -69.2%	55,000 +94.7%
税引前利益 Profit before Income Taxes	87,199 +32.1%	92,483 +6.1%	18,237 -65.3%	5,650 -85.8%	23,887 -74.2%	47,000 +96.8%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	62,018 +29.9%	64,770 +4.4%	11,078 -70.7%	627 -97.7%	11,705 -81.9%	33,300 +184.5%
1株当たり利益 EPS	円 Yen 228.41	円 Yen 238.54	円 Yen 40.80	円 Yen 2.31	円 Yen 43.11	円 Yen 122.63
株主資本利益率 (年率換算) ROE	10.1%	9.2%	2.9%	0.2%	1.5%	4.3%

売上計上為替レート Exchange rates

単位: 円 Yen

	2021/3	2022/3	2023/3			2024/3
	FY (20.4-21.3)	FY (21.4-22.3)	1H (22.4-9)	2H (22.10-23.3)	FY (22.4-23.3)	FY (23.4-24.3) Forecast
米ドル USD	106.10	112.39	134.03	136.97	135.50	130
ユーロ EUR	123.76	130.55	138.76	143.22	140.99	140
人民元 RMB	15.68	17.51	19.89	19.61	19.75	19.0

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2022/3				2023/3			
	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)
売上収益 Revenue	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	192,429 +15.1%	195,348 +5.4%	195,970 +9.5%	188,965 +3.5%	184,419 -4.2%
国内 (Domestic)	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	29,250 -1.0%	31,414 +4.5%	30,409 -0.5%	28,975 +2.8%	32,180 +10.0%
海外 (Overseas)	155,244 +52.7%	148,375 +18.0%	154,412 +18.5%	163,179 +18.6%	163,934 +5.6%	165,561 +11.6%	159,990 +3.6%	152,239 -6.7%
営業利益 Operating Profit	28,382 +82.3%	23,778 +5.2%	21,073 -23.5%	18,495 -18.7%	15,228 -46.3%	6,691 -71.9%	5,239 -75.1%	1,088 -94.1%
税引前利益 Profit before Income Taxes	29,865 +81.3%	22,735 +4.3%	19,876 -26.8%	20,007 -8.2%	15,719 -47.4%	2,518 -88.9%	7,765 -60.9%	-2,115 -110.6%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	21,612 +87.6%	16,208 +3.8%	13,535 -31.5%	13,415 -11.3%	10,563 -51.1%	515 -96.8%	3,141 -76.8%	-2,514 -118.7%
1株当たり利益 EPS	円 Yen 79.59	円 Yen 59.70	円 Yen 49.84	円 Yen 49.41	円 Yen 38.90	円 Yen 1.90	円 Yen 11.56	円 Yen -9.25

連結ベース	Consolidated basis
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2. 地域別売上収益 Revenue by geographic area

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2021/3	2022/3	2023/3			2024/3
	FY (20.4-21.3)	FY (21.4-22.3)	1H (22.4-9)	2H (22.10-23.3)	FY (22.4-23.3)	FY (23.4-24.3) Forecast
国内市場 Japan	113,048 +12.3%	118,050 +4.4%	61,823 +2.0%	61,155 +6.5%	122,978 +4.2%	122,000 -0.8%
欧州市場 Europe	282,725 +30.8%	352,470 +24.7%	177,380 -0.3%	171,614 -1.7%	348,994 -1.0%	325,000 -6.9%
北米市場 North America	90,945 +25.8%	112,248 +23.4%	62,680 +19.9%	56,384 -6.0%	119,064 +6.1%	71,000 -40.4%
アジア市場 Asia	39,331 +0.9%	49,196 +25.1%	29,042 +29.5%	24,234 -9.5%	53,276 +8.3%	50,000 -6.1%
中南米市場 Central and South America	29,403 +13.1%	41,765 +42.0%	24,394 +15.0%	22,862 +11.2%	47,256 +13.1%	42,000 -11.1%
オセアニア市場 Oceania	41,304 +45.3%	51,579 +24.9%	29,136 +25.2%	29,457 +4.0%	58,593 +13.6%	53,000 -9.5%
中近東・アフリカ市場 The Middle East/Africa	11,575 +16.1%	13,952 +20.5%	6,863 +3.5%	7,678 +4.9%	14,541 +4.2%	17,000 +16.9%
合計 Total	608,331 +23.5%	739,260 +21.5%	391,318 +7.4%	373,384 -0.4%	764,702 +3.4%	680,000 -11.1%

四半期 Quarterly

上段: 百万円、下段: 増減率
Upper: Millions of yen, Lower: Y/Y

	2022/3				2023/3			
	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)
国内市場 Japan	30,053 +18.7%	30,558 +0.4%	28,189 +1.6%	29,250 -1.0%	31,414 +4.5%	30,409 -0.5%	28,975 +2.8%	32,180 +10.0%
欧州市場 Europe	91,397 +57.1%	86,432 +18.8%	83,725 +13.3%	90,916 +16.7%	94,204 +3.1%	83,176 -3.8%	85,637 +2.3%	85,977 -5.4%
北米市場 North America	28,618 +44.1%	23,641 +8.7%	28,355 +15.2%	31,634 +28.0%	27,850 -2.7%	34,830 +47.3%	29,684 +4.7%	26,700 -15.6%
アジア市場 Asia	10,225 +13.6%	12,205 +24.8%	13,458 +30.0%	13,308 +30.4%	11,592 +13.4%	17,450 +43.0%	13,198 -1.9%	11,036 -17.1%
中南米市場 Central and South America	9,680 +133.1%	11,525 +36.3%	10,310 +22.3%	10,250 +22.4%	11,977 +23.7%	12,417 +7.7%	12,436 +20.6%	10,426 +1.7%
オセアニア市場 Oceania	12,056 +39.3%	11,209 +6.7%	15,052 +51.4%	13,262 +8.7%	14,970 +24.2%	14,166 +26.4%	15,072 +0.1%	14,385 +8.5%
中近東・アフリカ市場 The Middle East/Africa	3,268 +77.4%	3,363 +34.5%	3,512 +15.2%	3,809 -9.0%	3,341 +2.2%	3,522 +4.7%	3,963 +12.8%	3,715 -2.5%
合計 Total	185,297 +45.9%	178,933 +14.6%	182,601 +15.5%	192,429 +15.1%	195,348 +5.4%	195,970 +9.5%	188,965 +3.5%	184,419 -4.2%

連結ベース	Consolidated basis
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3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

	2021/3	2022/3	2023/3				
	FY (20.4-21.3)	FY (21.4-22.3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)	FY (22.4-23.3)
国内市場 Japan	+12.3%	+4.4%	+4.5%	-0.5%	+2.8%	+10.0%	+4.2%
欧州市場 Europe	+30.8%	+17.7%	-3.8%	-14.3%	-9.7%	-13.8%	-10.4%
西欧市場 Western Europe	+31.0%	+12.8%	-6.0%	-22.1%	-12.0%	-12.6%	-13.2%
東欧市場 Eastern Europe	+30.5%	+26.4%	-0.8%	-1.4%	-6.1%	-16.0%	-5.9%
北米市場 North America	+28.8%	+15.8%	-17.5%	+18.2%	-15.1%	-24.9%	-11.5%
アジア市場 Asia	+2.4%	+17.7%	-0.5%	+20.1%	-15.7%	-22.7%	-5.6%
中南米市場 Central and South America	+38.9%	+34.7%	+4.9%	-10.5%	-2.6%	-1.0%	-2.6%
オセアニア市場 Oceania	+41.7%	+14.4%	+13.3%	+8.9%	-10.1%	+1.0%	+2.4%
中近東・アフリカ市場 The Middle East/Africa	+18.3%	+14.3%	-9.3%	-14.0%	-6.5%	-14.4%	-11.1%
海外合計 Overseas	+28.6%	+18.0%	-4.3%	-4.2%	-10.7%	-14.7%	-8.6%
合計 Total	+25.3%	+15.5%	-2.9%	-3.6%	-8.6%	-11.0%	-6.6%

4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&D and Employees

単位: 百万円 Millions of yen

	2021/3	2022/3	2023/3			2024/3
	FY (20.4-21.3)	FY (21.4-22.3)	1H (22.4-9)	2H (22.10-23.3)	FY (22.4-23.3)	FY (23.4-24.3) Forecast
設備投資額 Capex	49,855	59,937	22,996	16,092	39,088	30,000
減価償却費 Depreciation	13,881	17,639	9,900	11,825	21,725	23,700
研究開発費 R&D	12,783	14,145	7,515	7,388	14,903	15,500
従業員数 Employees	18,624	20,233	19,794	-	18,804	-

連結ベース	Consolidated basis
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5. 生産台数 Production

上段: 万台、下段: 構成比
Upper: 10 thousand of units, Lower: Composition

	2021/3	2022/3	2023/3			2024/3
	FY (20.4-21.3)	FY (21.4-22.3)	1H (22.4-9)	2H (22.10-23.3)	FY (22.4-23.3)	FY (23.4-24.3) Forecast
国内 Japan	304 7.7%	351 7.0%	119 7.6%	88 8.2%	207 7.9%	207 8.1%
欧州 Europe	906 22.9%	1,176 23.5%	331 21.2%	178 16.6%	509 19.4%	602 23.4%
北米 North America	119 3.0%	143 2.9%	46 3.0%	29 2.7%	75 2.8%	37 1.4%
アジア Asia	2,488 62.8%	3,148 62.9%	1,011 64.8%	732 68.1%	1,743 66.1%	1,610 62.7%
中南米 Central and South America	142 3.6%	187 3.7%	53 3.4%	48 4.4%	101 3.8%	114 4.4%
海外工場計 Overseas	3,655 92.3%	4,654 93.0%	1,441 92.4%	987 91.8%	2,428 92.1%	2,363 91.9%
合計 Total	3,959 100.0%	5,005 100.0%	1,560 100.0%	1,075 100.0%	2,635 100.0%	2,570 100.0%

四半期 Quarterly

上段: 万台、下段: 構成比
Upper: 10 thousand of units, Lower: Composition

	2022/3				2023/3			
	1Q (21.4-6)	2Q (21.7-9)	3Q (21.10-12)	4Q (22.1-3)	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)
国内 Japan	102 8.0%	89 7.0%	82 6.5%	78 6.5%	57 9.2%	62 6.6%	49 8.9%	39 7.4%
欧州 Europe	300 23.3%	290 23.0%	269 21.1%	317 26.7%	175 28.0%	156 16.7%	84 15.3%	94 17.9%
北米 North America	41 3.2%	38 3.0%	32 2.6%	32 2.7%	24 3.9%	22 2.3%	16 3.0%	13 2.4%
アジア Asia	790 61.5%	788 62.6%	852 66.8%	718 60.6%	344 55.0%	667 71.3%	372 68.4%	360 67.8%
中南米 Central and South America	52 4.0%	55 4.4%	39 3.0%	41 3.5%	24 3.9%	29 3.1%	24 4.4%	24 4.5%
海外工場計 Overseas	1,183 92.0%	1,171 93.0%	1,192 93.5%	1,108 93.5%	567 90.8%	874 93.4%	496 91.1%	491 92.6%
合計 Total	1,285 100.0%	1,260 100.0%	1,274 100.0%	1,186 100.0%	624 100.0%	936 100.0%	545 100.0%	530 100.0%

(注)上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. A actual result may vary from the above forecast.