

連結ベース Consolidated basis



## 1. 地域別売上収益 Revenue by geographic area

上段:百万円、下段:前年同期比増減率

Upper: Millions of yen, Lower: Y/Y

	2023/3		2024/3					
	9 Months (22.4-12)	FY (22.4-23.3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	1H (23.4-9)	9 Months (23.4-12)	FY (23.4-24.3) Forecast
国内市場 Japan	90,798 +2.3%	122,978 +4.2%	29,978 -4.6%	31,473 +3.5%	30,246 +4.4%	61,451 -0.6%	91,697 +1.0%	120,000 -2.4%
欧州市場 Europe	263,017 +0.6%	348,994 -1.0%	89,249 -5.3%	86,915 +4.5%	85,134 -0.6%	176,164 -0.7%	261,298 -0.7%	342,500 -1.9%
北米市場 North America	92,364 +14.6%	119,064 +6.1%	24,822 -10.9%	25,663 -26.3%	22,705 -23.5%	50,485 -19.5%	73,190 -20.8%	87,000 -26.9%
アジア市場 Asia	42,240 +17.7%	53,276 +8.3%	11,115 -4.1%	11,292 -35.3%	12,043 -8.8%	22,407 -22.8%	34,450 -18.4%	43,500 -18.3%
中南米市場 Central and South America	36,830 +16.9%	47,256 +13.1%	11,209 -6.4%	13,108 +5.6%	12,820 +3.1%	24,317 -0.3%	37,137 +0.8%	48,500 +2.6%
オセアニア市場 Oceania	44,208 +15.4%	58,593 +13.6%	14,391 -3.9%	13,083 -7.6%	13,896 -7.8%	27,474 -5.7%	41,370 -6.4%	53,500 -8.7%
中近東・アフリカ市場 The Middle East/Africa	10,826 +6.7%	14,541 +4.2%	3,691 +10.5%	3,678 +4.4%	4,103 +3.5%	7,369 +7.4%	11,472 +6.0%	15,000 +3.2%
合計 Total	580,283 +6.1%	764,702 +3.4%	184,455 -5.6%	185,212 -5.5%	180,947 -4.2%	369,667 -5.5%	550,614 -5.1%	710,000 -7.2%

## 2. 生産台数 Production

上段:万台、下段:構成比

Upper: 10 thousand of units, Lower: Composition

	2023/3				2024/3			
	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)	FY (22.4-23.3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	FY (23.4-24.3) Forecast
国内 Japan	62 6.6%	49 8.9%	39 7.4%	207 7.9%	54 8.9%	47 8.3%	47 8.2%	195 8.3%
欧州 Europe	156 16.7%	84 15.3%	94 17.9%	509 19.4%	138 23.0%	143 24.7%	140 24.4%	592 25.1%
北米 North America	22 2.3%	16 3.0%	13 2.4%	75 2.8%	11 1.9%	11 1.9%	14 2.4%	54 2.3%
アジア Asia	667 71.3%	372 68.4%	360 67.8%	1,743 66.1%	370 61.8%	351 60.6%	344 60.1%	1,405 59.5%
中南米 Central and South America	29 3.1%	24 4.4%	24 4.5%	101 3.8%	26 4.4%	26 4.5%	29 4.9%	114 4.8%
海外工場計 Overseas	874 93.4%	496 91.1%	491 92.6%	2,428 92.1%	545 91.1%	531 91.7%	527 91.8%	2,165 91.7%
合計 Total	936 100.0%	545 100.0%	530 100.0%	2,635 100.0%	599 100.0%	578 100.0%	574 100.0%	2,360 100.0%

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## 3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2023/3				2024/3			
	3Q (22.10-12)	9 Months (22.4-12)	4Q (23.1-3)	FY (22.4-23.3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	9 Months (23.4-12)
国内市場 Japan	+2.8%	+2.3%	+10.0%	+4.2%	-4.6%	+3.5%	+4.4%	+1.0%
欧州市場 Europe	-9.7%	-9.2%	-13.8%	-10.4%	-9.3%	-0.7%	-6.1%	-5.5%
西欧市場 Western Europe	-12.0%	-13.4%	-12.6%	-13.2%	-8.6%	+3.6%	-4.7%	-3.5%
東欧市場 Eastern Europe	-6.1%	-2.6%	-16.0%	-5.9%	-10.1%	-5.9%	-8.2%	-8.1%
北米市場 North America	-15.1%	-6.2%	-24.9%	-11.5%	-15.4%	-29.3%	-26.7%	-24.3%
アジア市場 Asia	-15.7%	+0.8%	-22.7%	-5.6%	-7.0%	-36.5%	-12.5%	-20.9%
中南米市場 Central and South America	-2.6%	-3.2%	-1.0%	-2.6%	-11.8%	-1.6%	+4.8%	-2.7%
オセアニア市場 Oceania	-10.1%	+2.9%	+1.0%	+2.4%	-3.3%	-8.3%	-11.3%	-7.6%
中近東・アフリカ市場 The Middle East/Africa	-6.5%	-9.9%	-14.4%	-11.1%	+4.2%	-1.3%	-1.4%	+0.4%
海外合計 Overseas	-10.7%	-6.5%	-14.7%	-8.6%	-9.5%	-11.2%	-10.0%	-10.2%
合計 Total	-8.6%	-5.0%	-11.0%	-6.6%	-8.7%	-8.9%	-7.8%	-8.5%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.